$338,605 Circle of Achievement

SEMINAR year 2025 - 2026

COURT OF SALES *TOP 5*

Yuko Yasuma



QUEEN OF SALES

Mary Kay Court of Personal Sales

$75,658

1st Runner Up

Debbie Thompson
$19,188



2nd Runner Up

Natasha L.-Mouton
$17,522



#4 Sales

Kathy Bishop
$13,621



#5 Sales

Wanda Orr
$11,579



UNIT COURT OF SALES

#6	#7	#8	#9	#10
Ellen Nielsen	Wendy Lewis	Bobbie Adams	Linda Hodge	Karen Hein
				



MISS GO-GIVE
Debbie Thompson

ROOKIE OF THE YEAR
Kellli Wybrant



$338,605 Circle of Achievement

SEMINAR year 2025 - 2026

4 Quarter Stars

Yuko Yasuma



Debbie Thompson



Natasha L.-Mouton



2 or more Stars

Kathy Bishop



Ellen Nielsen



REDS with Reds (Jackets)



Brenda Moore





Most Consistent $600+ Yearlong

Kathy Bishop



Debbie Thompson



Natasha L.-Mouton



Yuko Yasuma



Most Consistent $350+ w.s Yearlong

Kathy Bishop



Wanda Orr



Ellen Nielsen



Yuko Yasuma



Natasha L.-Mouton



Debbie Thompson





EVANS EAGLES

Power Up and Grow

July 1, 2025-June 30, 2026
June 2026 Results

Gloria Evans, Senior Sales Director

JUNE UNIT CHALLENGE ACHIEVERS

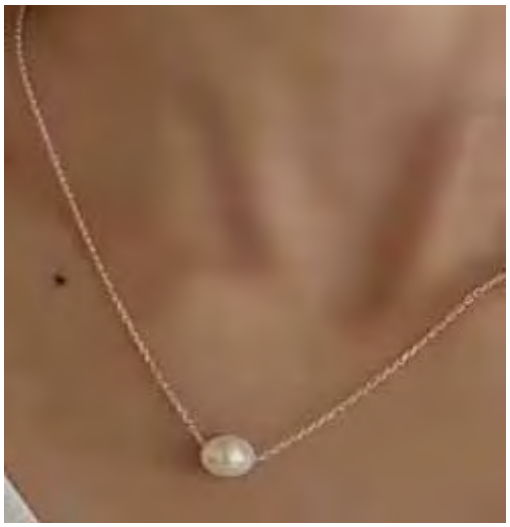
Place $300 w.s. 1st thru 15th
Place $300 w.s. 16th thru 31st



Phyllis Cole	Marilyn Toler	Deb Thompson	Kelleen Bush	Ellen Nielsen	Elsa Elderete	Daniele Lasnguillat



Bobbie Adams	Yuko Yasuma	Karen Hein	Wanda Orr	Deb Johnson	Laura Montes





Kelli Wybrandt	Vickie Spurling	Natasha L.-Mouton	Wendy Lewis	Jeanine Redman	Joan Miller	Linda Hodge	Denise Pugsley

WELCOME NEW CONSULTANT

Consultant	From	Recruiter
Griselda Hernandez	Los Angeles, CA	Natasha Lewis-Mouton

WELCOME BACK CONSULTANTS

Elisa Alderete	Yolanda Hall	Leeta McCullah	Ava McGuff
Jeanine Redman	Barbara Shipner		



SENIOR SALES DIRECTOR
Gloria Evans
1st Line: Anne Louise Goodman
1st Line: Lisa Monforte

2nd Line: Nancy DeFina
2nd Line: Dana Cornalino



Spotlight on Team Builders!

Team Leaders
Vickie L. Spurling

A1 Denise G. Pugsley
A2 Kathy R. Bishop
A2 Cathy L. Carter
A3 Leslie D. Erdman
A3 Fern E. Scott
I1 Susan A. Burgess
I3 Yonnia Martin

Star Team Builders
Debbie Crawford

A1 Marilyn G. Toler
A2 Traci L. Mendosa
A3 Mary L. Baker
I1 Kimberly L. Williams
T1 Sharon E. Carruesco

Karen L. Hein

A2 Tonya Culpepper
A2 Bryn R. Dean
A2 Rita Stegmaier

Brenda E. Moore

A1 Paige M. Fuller
A1 Vickie L. Spurling
A3 Karen Brown
I1 Darlene Watkins
I2 Delores James

Ellen A. Nielsen

A1 Katherine M. Bowker
A2 Judith A. Mangrum
A3 Jolie A. Nielsen
I1 Janice E. Berlin
T5 Michelle Ribeiro

Holly A. Noble

A1 Jennifer A. Kimble
A1 Evelyn O. Mumolo
A1 Janet L. Rios
T3 Sherilyn Trimbach

Star Team Builders
Judy A. Ponzio

A2
A2 Sara M. Torres
A3 Stephanie Delgadillo
A3 Laura S. Lemke
I1 Lita Abella
I1 Lisa A. Ariaz
I1 Lisa M. Grier
T1 Pamela A. Johnson
T6 Carrie E. Hertz

Debbie Thompson

A1 Kelli Wybrant
A2 Rebecca I. Scherbak
A3 June P. Shields
I1 Debbie S. Collinsworth
I1 Irma L. Hanna
T3 Joyce L. Carrico



RED JACKETS: *RADIATE IN RED*

Senior Consultants
Mary L. Baker

A1 Leeta McCullah

Linda W. Bennett

A1 Jeanine M. Redman
T3 Nancy Neal

Linda C. Hunt

A1 Mary Waters

Jennifer A. Kimble

A2 Michelle Bourret
A3 Christine M. Stickel
I1 Launa A. Houpt

Natasha Lewis-Mouton

A3 Iris J. HillBaker
N1 Griselda Hernandez

Teri Nardo

A2 Holly A. Noble
I3 Angela K. Clitherow
I3 Marie R. Klish

Wanda J. Orr

A1 Wendy Lewis
A3 Sonia D. Moss
I1 Dianna L. Blackburn
T4 Kay Provonsha

Jeanine M. Redman

A1 Wanda J. Orr
A3 Marilyn M. Grissom

Wanda C. Taff

A3 Stephanie Stewart
I2 Kristi L. Gammon
I2 Sammie G. Smith

Sara M. Torres

A1 Laura Montes
I1 Gail Esfahaniha

INDEPENDENT SENIOR BEAUTY CONSULTANT
(1 OR 2 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4% personal team commission.

STAR TEAM BUILDER
(3 OR 4 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 6% or 8% personal team commission.
- Eligibility to purchase and wear a red jacket – 50% off first-time purchase.

TEAM LEADER
(5–7 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

ELITE TEAM LEADER
(5 OR MORE ACTIVE† PERSONAL TEAM MEMBERS, 1 OR MORE OF THEM IS AN ACTIVE† PERSONAL RED) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.
- 5% second-tier team commission.

OR

(8 OR MORE ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

INDEPENDENT SALES DIRECTOR CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 9% or 13% personal team commission.
- Unit commission of 9%, 13% or 23%.



EVANS EAGLES

POWER YOUR SALES

July 1, 2025-June 30, 2026
June 2026 Results

Gloria Evans, Senior Sales Director

Welcome to a New Seminar Year, Beautiful!

A brand-new Seminar year has officially begun, and I could not be more excited to run beside you as we build, grow, and rise together. Fresh goals, fresh momentum, fresh possibilities — this is our clean slate and our power start.

This year, we are locking in on TWO major pillars of success:

1. Points 2 Paradise runs thru Oct. 31, 2026

- 25,000 Points Gucci Sunglasses Luxury, style, and instant status — your first milestone reward sets the tone for a fabulous year.
- 50,000 Points Gucci Sunglasses + Ferragamo Crossbody Bag Double the designer glam. This level celebrates consistency, courage, and commitment to growth.
- 75,000 Points Gucci Sunglasses + Ferragamo Crossbody Bag + $2,000 Royal Caribbean Cruise Voucher* The full Paradise Package. Sun, sea, sparkle — and a reward worthy of a powerhouse woman building her future with intention.

2. National Court of Sales — Your Year to Shine

If you've ever dreamed of walking that stage, this is your moment to claim it. The National Court of Sales is built on consistency, customer care, and intentional selling. When you serve well, follow up faithfully, and keep your customers connected, your numbers grow naturally.

This year, I want you to see yourself as a woman who *can* earn that diamond ring, who *can* build a thriving customer base, who *can* finish the year with pride and sparkle.

Your Director Believes in You

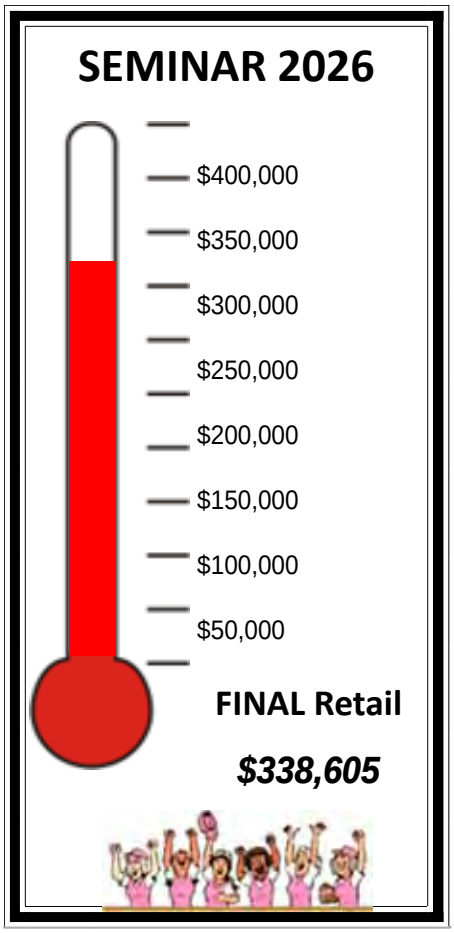
You are talented. You are capable. You are worthy of every goal on your heart. Let's step into this new Seminar year with courage, clarity, and commitment. Let's build teams that flourish. Let's serve customers with excellence. Let's walk toward the National Court with intention and confidence.

This is your year to rise higher, shine brighter, and create a business you're proud of. I'm cheering for you every step of the way.



Let's make this Seminar year unforgettable.

With belief in you,
Gloria



A brand-new Seminar year begins NOW

Fresh goals.
Fresh momentum.
Fresh possibilities.
This is your clean slate to rise higher, lead stronger, and build the year you've been dreaming of.
Let's launch this new Seminar year with power, purpose, and unstoppable belief.

Thanks to the following consultants for working their business and placing an order in JUNE

Name	06/2026
Yuko Yasuma	$1,298.00
Debbie Thompson	$1,025.20
Karen Hein	$831.80
Bobbie Adams	$792.00
Linda Hodge	$617.40
Wanda Orr	$588.20
Ellen Nielsen	$565.70
Marilyn Toler	$552.40
Natasha Lewis-Mouton	$521.40
Elisa Alderete	$512.60
Wendy Lewis	$503.40
Janet Rios	$496.60
Denise Pugsley	$438.20
Deborah Johnson	$416.00
Phyllis Cole	$411.60
Wanda Taff	$387.00
Daniele Languillat	$385.60
Kelleen Bush	$384.40
Mary Waters	$367.80
Kelli Wybrant	$353.20
Jeanine Redman	$336.60
Laura Montes	$321.00
Vickie Spurling	$313.00
Joan Miller	$293.80
Mitzi Walker	$282.80
Diane Fowks	$277.00
Brenda Moore	$276.00
Miriam Magalee-Hutter	$268.00
Linda Bennett	$267.40
Dolores Zamorano	$258.80
Debbie Crawford	$255.20
Carroll Snow	$253.00
Elaine Snyder	$247.00
Ava McGuff	$245.40
Katherine Bowker	$240.00
Jennifer Kimble	$233.80
Cheryl Palpant	$230.20

JUNE QUEENS

Queen of Wholesale
Yuko Yasuma



Queen of Recruiting
Position Open

Name	06/2026
Sandy Mayer	$229.80
Daphne Campbell	$227.70
Yolanda Hall	$227.00
Saundra Morelos	$225.00
Leeta McCullah	$220.60
Tracey Scheetz	$219.60
Judith Provenzano	$219.20
Barbara Shipner	$211.60
Janet U.Bullock	$208.00
Antoinette Gurney	$198.40
Sharyl Griffith	$193.20

Name	06/2026
Kathy Bishop	$189.00
Pamela Volkoff	$189.00
Stephanie Delgadillo	$135.00
Jena Boyd Colvin	$128.00
Linda Hunt	$124.50
Darlene Watkins	$117.60
Seline Montoya	$98.00
Sara Torres	$95.60
Eva Doran	$92.60
Karen Brown	$69.00

RECRUITER COMMISSIONS

Name	%	Team Commission	Team Building Bonus	Red Jacket Team-Building Bonus
Vickie Spurling	9%	$56.45		
Brenda Moore	8%	$324.58		
Holly Noble	6%	$85.80		
Debbie Thompson	6%	$22.39		
Mary Baker	4%	$8.82		
Linda Bennett	4%	$13.46		
Debbie Crawford	4%	$22.10		
Gloria Evans	4%	$47.90		
Karen Hein	4%	$1.44		
Linda Hunt	4%	$14.71		
Natasha L.-Mouton	4%	$1.40		
Ellen Nielsen	4%	$9.60		
Wanda Orr	4%	$20.14		
Judy Ponzio	4%	$11.18		
Jeanine Redman	4%	$23.53		
Sara Torres	4%	$12.84		





Congratulations!

Quarter IV
Mar. 16, 2026 - June 15, 2026

Yuko Yasuma Pearl	Natasha L.-Mouton Sapphire	Debbie Thompson Sapphire	Kathy Bishop Sapphire	Ellen Nielsen Sapphire	Gloria Evans Sapphire
					
4-Qtr. STAR	4-Qtr. STAR	4-Qtr. STAR			

Consistency is the crown of every Star Consultant—and this new Star year is your runway.

Fresh goals, fresh energy, fresh opportunities to rise higher than ever.

Show up, shine bright, and let your Star power speak for itself.











Name	Birthday
Cheryl Palpant	7
Laura Montes	9
Bonnie Oxley	9
Linda Hodge	10
Cathy Carter	11
Denise Pugsley	13
Alba Lomeli	16
Wilhelmina Mouat	17
Kay Provonsha	17
Rebecca Scherbak	22
Sharon Carruesco	23
Sara Torres	23
Janet Chapin	29
Heather Fields	30
Jolie Nielsen	30
Barbara Shipner	30
Pamela Johnson	31

Name	Years
Joan Miller	39
Teri Nardo	32
Janet Chapin	26
Linda Hunt	24
Debbie Ray	24
Diana Esparza	22
Sharon Carruesco	18
Isabelle Leibig	15
Nancy Neal	12
Janet Savard	8
Julie Grover	2
Carrie Hertz	1



NEW YEAR...NEW GOALS!



POINTS TO PARADISE
INDEPENDENT BEAUTY CONSULTANT CHALLENGE

July Sales Challenge

July 1-31, 2026

Orders can be cumulative to earn prize levels

Sell 25 items & order $250 Wholesale
Earn a Mystery Prize! (Director Choice)



Sell 50 items & order $600 Wholesale
Fanorama Mascara



Sell 75 items & order $850 Wholesale
Set of Demo Foundation Brushes



Sell 100 items & order $1000 Wholesale
Ring Lite (for your virtual parties)



1.	26.	51.	76.
2.	27.	52.	77.
3.	28.	53.	78.
4.	29.	54.	79.
5.	30.	55.	80.
6.	31.	56.	81.
7.	32.	57.	82.
8.	33.	58.	83.
9.	34.	59.	84.
10.	35.	60.	85.
11.	36.	61.	86.
12.	37.	62.	87.
13.	38.	63.	88.
14.	39.	64.	89.
15.	40.	65.	90.
16.	41.	66.	91.
17.	42.	67.	92.
18.	43.	68.	93.
19.	44.	69.	94.
20.	45.	70.	95.
21.	46.	71.	96.
22.	47.	72.	97.
23.	48.	73.	98.
24.	49.		99.
25.	50.		100.

Name_____ Submit to your Director by Aug. 3rd to claim your prize!!

**Prizes subject to availability, substitutions may be made*

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Steppin' On Up

Team Buliding Challenge



Complete 10 Interviews in July

1.
2.
3.
4.
5.
6.
7.
8.
9.
10.

SHARE the Mary Kay Opportunity with 10 team prospects in July



Earn a **Mystery Prize** (Director Choice) or your **MK Pearls of Sharing Bracelet** by completing 10 Interviews & placing $600 in wholesale orders!



Five Interviews Crystal Heart Car Mirror Pendant





Place a $600 wholesale cumulative order in July

BONUS





Recruit 2 NEW team members in July to earn your MK Pearls of Sharing Necklace



1.
2.

Fill out and return to your Director by August 3rd for your prize!

Created by Elaine's Desktop Publishing www.elainesdesktoppublishing.org

Queen Quality Personal Sales

SEMINAR 2027

$45,000 Personal estimated Retail Production
July 1, 2026 - June 30, 2027

Track your progress with each $800 wholesale ordered

$800	$800	$800	$800
$800	$800	$800	$800
$800	$800	$800	$800
$800	$800	$800	$800
$800	$800	$800	$800
$800	$800	$800	$800
$800	$800	$800	$800

Choose: Endless Sparkle Bracelet *or $500 cash reward.*







Queen Quality Sponsoring

24 Great Start-Qualified New Personal Team Members
July 1, 2026 - June 30, 2027

Choose: Bee Fabulous Diamond Bee Pin or $525 cash reward.

1	2	3	4
5	6	7	8
9	10	11	12
13	14	15	16
17	18	19	20
21	22	23	24









Goal Setting

Don't limit yourself! Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember you can achieve.
Mary Kay Ash

Why Set Goals?

1. When goals are set, things happen.
2. Goals make you feel good about yourself and provide attitude adjustments.
3. Goals establish self-discipline, motivation, good habits and patterns to follow.
4. Goals give you direction and purpose, and take you where you want to go.
5. A goal will stop others from controlling your life.





Goals Can Be Negative If:

1. They are too big.
2. They are out of your sphere of interest.
3. You believe luck is necessary to arrive at your destination.
4. You set your goal by comparing yourself with others' accomplishments.
5. You are doing it for someone else.

Setting A Goal

1. Decide exactly what you want - be very specific.
2. Aim high - you should have "butterflies." Stretch your limits.
3. Create visuals. The subconscious mind accepts all information as fact and cannot distinguish between what is real and what is imagined and believed.
4. Involve family members. Find out what's in it for them.
5. Pick someone to emulate.
6. Define where you are. Goals must be "BIG" according to your ability.
7. Determine what you are capable of in a day, a week, a month and a year.
8. Write your goals in detail and talk about them with appropriate people.
9. Focus on your goal daily. If a goal is not focused on for three days, it's as if it never existed.
10. See goals as if they had already happened.
11. Keep your FOCUS. (Follow One Course Until Successful.)
12. Quitting is not an option.

Set another goal immediately upon reaching a goal.

Reasons Most People Do Not Set Goals:

1. They are not sold on the benefits.
2. They feel it's safer not to.
3. They fear commitment, failure or success.
4. They have a poor attitude or focus.
5. They don't want to work.





Start Your Holiday Shopping in July and *SAVE*

Start Your Mary Kay Business
And shop all your gifts
@ *50% Off!
**Minimum w/s order $450 Retail*



Buy a Hand Cream,
Get a Foot Lotion 50% Off!



Buy a Stan Hands Pampering
Set and Get Satin Lips
50% Off!



Buy a 3 pc Satin Body Set
and Get a Mint Bliss Lotion
FREE!



Buy 2 Masks, Get a Mask
Applicator FREE!



Buy Any 4 Eye Shadows
Get a Petite Palette FREE!



Buy any Fragrance
Get a 2nd Fragrance
50% off





Make Your Own Deal!
Buy any 2 Items
Get a *3rd FREE!
**Free Item = or < value*



July's SPECIAL DEALS

50% off

1 Item of Your Choice for Every $50 Purchase

While Supplies Last



Waterproof Liquid Eyeliner

Create precise eye looks with ease using the pen-style tip for ultimate control and detail

~~$20~~ $10



Waterproof Mascara

Lengthens, resists smudging and flaking, and keeps lashes looking beautiful all day

~~$18~~ $9



Foundation Primer

Enhances foundation benefits & extends wear

~~$22~~ $11



Makeup Finishing Spray

Avoid Makeup Meltdown, Staying Power--Up To 16 Hours

~~$24~~ $12

Beauty Blotters

Instantly absorbs excess oil without disturbing makeup for a fresh, matte finish



~~$10~~ $5



Mineral Facial Sunscreen

Guard against UVA and UVB rays with this 100% mineral sunscreen powered by zinc oxide

~~$28~~ $14



Dynamic Wrinkle Limiter

Relax the appearance of expression lines w/ an at-home targeted cream instead of widely used injection treatment

~~$38~~ $29



Targeted Action Toning Lotion

Hydrates skin, helps firm, define and tone the body

~~$38~~ $19

Waterproof Lip Liner

Kiss lip liner worries goodbye. Wear this fade- and transfer-resistant lip liner to help extend lipstick and lip gloss wear time



~~$16~~ $8



CC Cream

Get easy complexion correction w/ a formula that acts like makeup and is formulated like skin care

Very Light
Light to Medium
Medium to Deep
Deep
Very Deep

~~$22~~ $11

Lip Gloss

Nontacky, Nonsticky layer of shine



Choice of 1: ~~$20~~ $10



Oil-Free Hydrating Gel

Fast-absorbing gel cools, refreshes, and hydrates for up to 10 hours.

~~$36~~ $18

Contact me to take advantage of the Special Deals.

Special Deals are not available on my website.

For more information on this month's Special Deals

Scan me

Check in at your Unit site
www.unitnet.com/gevans for news,
motivation, great ideas.
Sign the guest book so I know you were there.

Gloria Evans,
Senior Sales Director
7314 Greenhaven Ave., #76
Rancho Cucamonga, CA 91730
909-549-6451 cell
gloria.evans11@gmail.com

Seminar 2027 — A New Year, A New Level
This is your moment. A clean slate. A brand-new Seminar year filled with possibility, purpose, and the kind of momentum that transforms goals into victories.

Your goals are calling you higher.
Your future is asking you to rise. And you have everything you need to make this your strongest Seminar year yet.

This is your time to shine.
This is your year to elevate.
This is your season to claim the success you've been preparing for.

Seminar 2027 starts now — and you are already stepping into it with power.