

EVANS EAGLES

Power Up and Grow

July 1, 2025-June 30, 2026
February 2026 Results

Gloria Evans, Senior Sales Director

Jan. 1 – June 30, 2026
$600 w.s.
Each month

RISE+ RADIATE

Achieve 4, 5 and 6 months consistency

Four Months Achieved: Standing recognition at Seminar 2026.	Five Months Achieved: Earn a *Rise + Radiate* sash in your fifth qualifying order. Wear the sash as recognition in your unit meetings or bring it along for the standing recognition at Seminar 2026. 	 *Achieve 6 months consistency*

FEBRUARY UNIT CHALLENGE ACHIEVERS

Place $300 w.s. 1st thru 15th
Place $300 w.s. 16th thru 31st









Patricia Ascensio	Gail Esfahaniha	Deb Johnson	Bobbie Adams	Kathy Bishop	Karen Hein	Daniele Languillat









Wanda Orr	Chris Buege	Pat Butler	Denise Pugsley	Phyllis Cole	Linda Hodge	



SENIOR SALES DIRECTOR
Gloria Evans
1st Line: Anne Louise Goodman
1st Line: Lisa Monforte

2nd Line: Nancy DeFina
2nd Line: Dana Cornalino



Spotlight on Team Builders!

	Star Team Builders
	Brenda E. Moore
A1	Paige M. Fuller
A1	Delores James
A2	Karen Brown
A2	Vickie L. Spurling
I3	Darlene Watkins
	Judy A. Ponzio
A1	Christine M. Buege
A1	Sara M. Torres
A3	Lisa M. Grier
I2	Lita Abella
I3	Stephanie Delgadillo
I3	Laura S. Lemke
N3	Pamela A. Johnson
T2	Carrie E. Hertz
	Vickie L. Spurling
A1	Kathy R. Bishop
A1	Denise G. Pugsley
A2	Yonnia Martin
I1	Cathy L. Carter
T3	Susan A. Burgess
T4	Leslie D. Erdman
T4	Fern E. Scott

March is our month to move with purpose.

Every reach-out, every share, every conversation plants a seed.

When you build your team, you're building confidence, community, and a future that grows far beyond this season.

So let's march forward—bold, connected, and unstoppable.

The rewards are sweet, but the growth you gain along the way is even better.

Let's build something beautiful together.



	Senior Consultants
	Bobbie Adams
A2	JoAnn Moore
I1	Patricia Beecham
I2	Doris A. Bartelli
I3	Colleen Nelson
T3	Julie P. Grover
T6	Julie Ha
T6	Bonnie Medeiros
	Linda W. Bennett
A3	Jeanine M. Redman
I2	Nancy Neal
	Phyllis H. Cole
A1	Aimee Miramontes
	Ellen A. Nielsen
A1	Judith A. Mangrum
A3	Katherine M. Bowker
I2	Jolie A. Nielsen
T1	Michelle Ribeiro
	Wanda J. Orr
A1	Wendy Lewis
A3	Sonia D. Moss
I3	Dianna L. Blackburn
I3	Kay Provonsha
	Denise G. Pugsley
A1	April L. Cordell
	Jeanine M. Redman
A1	Wanda J. Orr
A2	Marilyn M. Grissom
T4	Elizabeth W. Goodwin
	Sara M. Torres
A1	Gail Esfahaniha
A3	Laura Montes

RED JACKETS:
RADIATE IN RED

INDEPENDENT SENIOR BEAUTY CONSULTANT
(1 OR 2 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4% personal team commission.

STAR TEAM BUILDER
(3 OR 4 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 6% or 8% personal team commission.
- Eligibility to purchase and wear a red jacket – 50% off first-time purchase.

TEAM LEADER
(5–7 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

ELITE TEAM LEADER
(5 OR MORE ACTIVE† PERSONAL TEAM MEMBERS, 1 OR MORE OF THEM IS AN ACTIVE† PERSONAL RED) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.
- 5% second-tier team commission.

OR

(8 OR MORE ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

INDEPENDENT SALES DIRECTOR CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 9% or 13% personal team commission.
- Unit commission of 9%, 13% or 23%.



EVANS EAGLES

POWER YOUR SALES

July 1, 2025-June 30, 2026
February 2026 Results

Gloria Evans, Senior Sales Director

March is here, and with it comes a brand-new season of possibility. There's something powerful about this month—it's the bridge between winter's quiet preparation and spring's bold renewal. It's the perfect time to shake off anything that felt heavy, step into fresh energy, and grow with intention.

This month, I want you to remember one truth:
Growth doesn't happen by accident. It happens by decision. And you are fully equipped to make decisions that move your business—and your confidence—forward.

March is the Month of "Small Steps, Big Bloom"

You don't need giant leaps to create momentum. You just need consistency.
Here are three simple growth habits that can transform your month:

- Connect daily – One new conversation a day plants seeds you'll harvest later.
- Share boldly – Your story, your results, your joy… they inspire more than you know.
- Follow up faithfully – Fortune really is in the follow-up, especially in spring when people are ready for a refresh.

Your Business Blossoms Where You Focus

This month, choose one area to nurture:

- Building your customer base
- Growing your team
- Strengthening your skincare knowledge
- Increasing your sales consistency
- Elevating your personal confidence

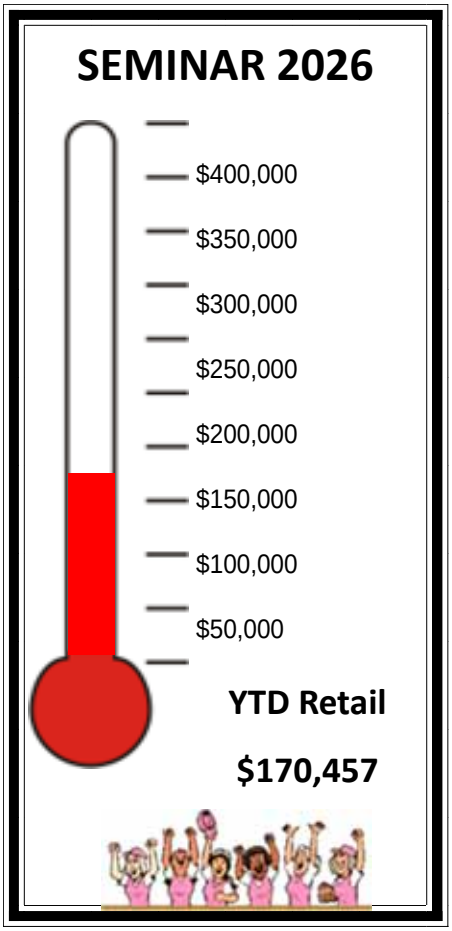
Whatever you choose, give it your attention and watch it flourish.

A Fresh Season Calls for Fresh Belief

You are capable. You are creative. You are resilient.
And you are absolutely worthy of the success you're working toward.

Let March be the month you lean into your potential with renewed excitement. Your business doesn't need perfection—it needs your presence, your passion, and your willingness to grow.
I'm cheering for you as you step into this new season with courage and joy.
Let's bloom beautifully this month.

With belief in you,
Gloria



We rise higher when we rise together. Every conversation, every share, every invite—it all builds momentum. When you grow your team, you're not just adding people. You're building confidence, creating opportunity, and shaping your future.

So today, choose boldness. Reach out. Connect. Celebrate every yes—and every try.

Because the team you build becomes the life you build.

Let's grow forward.

Thanks to the following consultants for working their business and placing an order in FEBRUARY

Name	02/2026
Gail Esfahaniha	$1,400.50
Kathy Bishop	$879.50
Deborah Johnson	$715.00
Linda Hodge	$666.00
Daniele Languillat	$536.00
Phyllis Cole	$499.00
Wanda Orr	$444.50
Karen Hein	$421.00
Patricia Ascencio	$415.00
Denise Pugsley	$390.00
Bobbie Adams	$357.00
Christine Buege	$311.00
Patricia Butler	$301.60
Aimee Miramontes	$292.00
Delores James	$268.00
Miriam Magalee-Hutter	$256.00
Judith Mangrum	$246.00
Linda Bennett	$237.50
R. Adame	$231.50
Antoinette Gurney	$230.00
Sara Torres	$230.00
Wendy Lewis	$229.00
April Cordell	$228.00
Mitzi Walker	$198.00
Michelle Ribeiro	$191.80
Patricia Peppers	$166.00
Ellen Nielsen	$120.00
Brenda Moore	$91.00
Jena Boyd Colvin	$89.60
Katherine Bowker	$69.00
Judy Ponzio	$45.00
Stacy Dickerson	$30.00
Yolanda Hall	$14.00

FEBRUARY QUEENS

Queen of Wholesale

Gail Esfahaniha



Queen of Recruiting

Position Open

WELCOME NEW CONSULTANT

Consultant	From	Recruiter
Elizama Sigala	Lucerne Valleu, CA	Gloria Evans

WELCOME BACK CONSULTANTS

Patricia Ascencio	Christine Buege	R. Adame
April Cordell	Gail Esfahaniha	Antoinette Gurney
Delores James	Aimee Miramontes	

RECRUITER COMMISSIONS

Name	%	Team Commission	Team Building Bonus	Red Jacket Team-Building Bonus
Brenda Moore	8%	$352.00		
Bobbie Adams	4%	$14.53		
Gloria Evans	4%	$31.04		
Wanda Orr	4%	$14.86		
Judy Ponzio	4%	$9.98		
Jeanine Redman	4%	$34.68		
Vickie Spurling	4%	$19.16		



Ordinary isn't your lane—you're glitter, you're gold, you're meant to dazzle.

Qtr. III On Target STARS

Stars deserve to shine!

DEADLINE: MARCH 15



Consultant Name Updated thru March 10	Current Wholesale Production	—Wholesale Production Needed—- for Star Sapphire $1800	Ruby $2400	Diamond $3000	Emerald $3600	Pearl $4800
Name	Wholesale $ + Team Building*	Sapphire	Ruby	Diamond	Emerald	Pearl
Gail Esfahaniha	$1,400.50	$399.50	$999.50	$1,599.50	$2,199.50	$3,399.50
Wendy Lewis	$1,309.50	$490.50	$1,090.50	$1,690.50	$2,290.50	$3,490.50
Kathy Bishop	$1,296.50	$503.50	$1,103.50	$1,703.50	$2,303.50	$3,503.50
Linda Hodge	$985.00	$815.00	$1,415.00	$2,015.00	$2,615.00	$3,815.00
Wanda Orr	$960.50	$839.50	$1,439.50	$2,039.50	$2,639.50	$3,839.50
Phyllis Cole	$812.00	$988.00	$1,588.00	$2,188.00	$2,788.00	$3,988.00
Patricia Peppers	$767.00	$1,033.00	$1,633.00	$2,233.00	$2,833.00	$4,033.00
Deborah Johnson	$715.00	$1,085.00	$1,685.00	$2,285.00	$2,885.00	$4,085.00
Ellen Nielsen	$675.00	$1,125.00	$1,725.00	$2,325.00	$2,925.00	$4,125.00
Karen Hein	$672.00	$1,128.00	$1,728.00	$2,328.00	$2,928.00	$4,128.00
Vickie Spurling	$661.00	$1,139.00	$1,739.00	$2,339.00	$2,939.00	$4,139.00
Linda Bennett	$647.50	$1,152.50	$1,752.50	$2,352.50	$2,952.50	$4,152.50
Miriam Magalee-Hutter	$640.50	$1,159.50	$1,759.50	$2,359.50	$2,959.50	$4,159.50
Bobbie Adams	$615.00	$1,185.00	$1,785.00	$2,385.00	$2,985.00	$4,185.00



We're officially in the last quarter or our Mary Kay Seminar year! Stay on track with these helpful tips and celebrate success at

SEMINAR 2026

WORK FULL CIRCLE:

Work smarter, not harder! Share the marketing plan at every appointment, and book from your parties.

Book·Sell·Book·Recruit

KNOWLEDGE IS POWER!

Take advantage of all training opportunities, especially your weekly success meetings! Bring guests and

"earn while you learn."

SUCCESS FORMULA:

3 + 3 + 3

3 parties/week
$300 in Sales/week
3 personal interviews/week

BE CONSISTENT:

Set a goal and stick to it. Create a daily routine and remember that consistency is the key to success!

Love these High-End luxury sparkling elegant drop Zirconia hoop earrings? Know someone who could use extra cash? Submit 5 potential Team Member names to your Director and follow up (with her or not) by phone or Zoom. Text Director if you accept challenge and want her involved.

Power of One

Team Building Challenge

- **Goal: This March, in honor of International Women's Day, we want to celebrate our global independent sales force as they realize the *Power of One*.**
- **Eligibility: To count toward this challenge, personally add at least one new active* team member and be personally active in March 2026.**

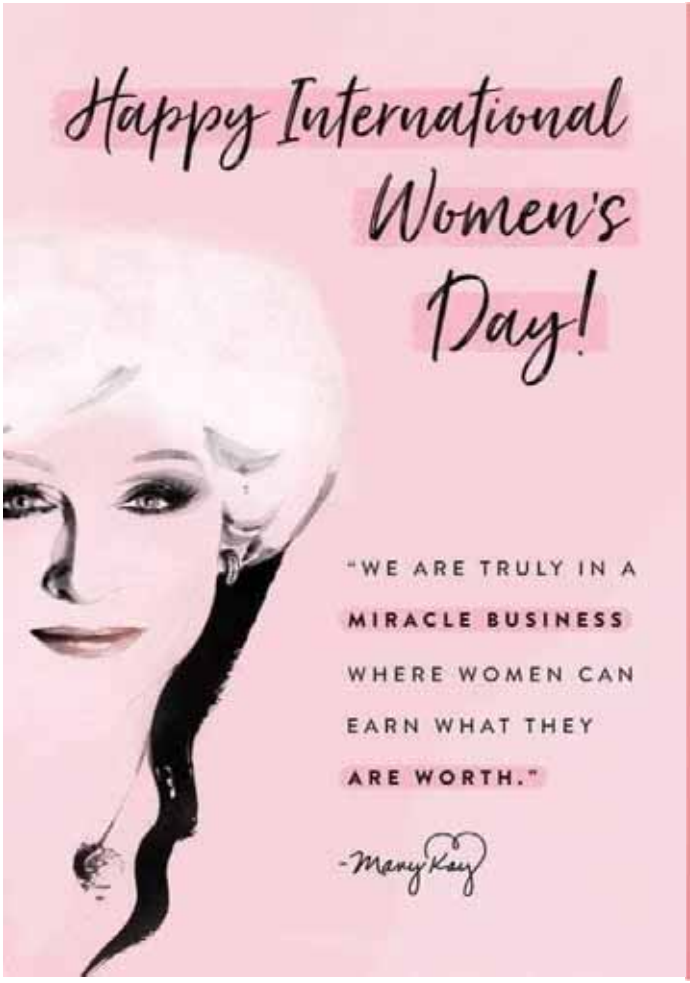




MARCH MOMENTUM
E-Start only $10 in March + DOUBLE CREDIT FOR GREAT START QUALIFIED
A great time to add to and build your teams!

Mary Kay $10 eStart Promotion
March 1-31
Seminar Awards March 1-15 Sales Double Credit
March Queen's Court of Sharing Double Credit March 1-31
March to the Top 10 My Shop Challenge March 1-31
Power of One Global Challenge March 1-31

Empowered Women in the Digital Realm = Limitless Possibilities





FINAL FOUR Squares

Let's have some fun with my Mary Kay FINAL FOUR Contest!
For every $10 in product you purchase I will randomly assign you a square on my FINAL FOUR grid of 100 squares (10 X 10)
Winner is determined by the last number in the score of each team.



Score at the end of
Quarter 1: $25 in FREE product
Halftime: $50 in FREE product
Quarter 3: $25 in FREE product



(Example: Score is 10-23, you win if your square is in column 0 row 3)
Get 2 additional FREE squares when you schedule an in-person or Virtual Skin Care Party to be held in March and April.
This is SO fun—and it's super simple to participate!
Restock your products or share my My Shop link with your friends. Spring is the perfect time to treat yourself, grab a few cheerful gifts, and enjoy a little pampering with our brand-new Spring products.



Final 4 Basketball Game
Monday April 6,2026

1st Period _____

2nd Period _____

3rd Period _____

Team_____

4th Period _____

Team_____

Created by Elaine's Desktop Publishing www.elainesdesktoppublishing.org

Gift Giving Opportunities for you and your Customers

(Featuring Target Markets)

March 8 - International Women's Day *(Target all Women)*

March 17 - St. Patricks Day *(Great Day for Specials)*

April 5 - Easter *(Target Mom's and Teens)*

April 19-25 National Volunteer Week

(Target Churches, Hospitals)

April 19-25 - Administrative Professionals Week

(Target Small Business Owners)

May 2 - Kentucky Derby (Great Day for Specials)

May 5 - Cinco de Mayo *(Great Day for Specials)*

May 3-9 - Teacher Appreciation Week

(Target PTA, Room Moms, YOUR kid's Teachers)

May 6-12 Nurse Appreciation Week

(Target Local Clinics, Customers that are Nurses)

May 10 - Mother's Day

(Target Husbands, Mom's of Customers)

May 11-17 - Police Officer Week

(Target Local Law Enforcement)

End of May - Proms, Graduations, Weddings, Travel Packs

May 25 - Memorial Day *(Great Day for Specials)*

June 21 - Father's Day *(Target Male and Female Clients)*

June 23 - National Pink Day *(Great Day for Specials)*

July 29 - National Lipstick Day *(Great Day for Specials)*

Shani's Epic Legacy Team

MAKE TODAY YOUR LUCKY DAY!

Created by MKVirtualOffice.com

Challenge yourself to do

17* faces in 17 days

- With an average of $40/face 17 faces can generate $680 sales.
- When you share the opportunity an average of 1 in 5 will join your team. That is 3 new team members!
- I'd call that *Creating Your Own Luck!*

1. Name: _____ Sales: $_____
2. Name: _____ Sales: $_____
3. Name: _____ Sales: $_____
4. Name: _____ Sales: $_____
5. Name: _____ Sales: $_____
6. Name: _____ Sales: $_____
7. Name: _____ Sales: $_____
8. Name: _____ Sales: $_____
9. Name: _____ Sales: $_____
10. Name: _____ Sales: $_____
11. Name: _____ Sales: $_____
12. Name: _____ Sales: $_____
13. Name: _____ Sales: $_____
14. Name: _____ Sales: $_____
15. Name: _____ Sales: $_____
16. Name: _____ Sales: $_____
17. Name: _____ Sales: $_____

*Must be 18 or older and not have a consultant.

March's SPECIAL DEALS

50% off

1 Item of Your Choice for Every $50 Purchase

$200 purchase = 4 half priced specials)
While Supplies Last

Indulge Soothing Eye Gel



Contains botanical extracts reported to tone, firm & reduce the appearance of puffiness around the eye area.

~~$20~~ $10



After Sun Gel

Soothes & calms chapped, windburned and sunburned skin. Cool & refreshing.

~~$20~~ $10



Mint Bliss Energizing Foot & Leg Lotion

Moisturizes tired legs and feet and instantly helps them feel revived.

~~$12~~ $6



Volumizing Brow Tint

Quick & easy natural-looking, well-groomed brows of your dreams is a breeze.

- Blonde
- Brunette
- Dark Blonde
- Dark Brunette

~~$14~~ $7



Intentional Glow

A complete look perfect for the month including 4 eyeshadows & petite palette. (Blossom, Candlelight, Hazelnut, & Merlot)

~~$42~~ $21



Acne Treatment Gel

Zit Zapper. It helps clear up pimples fast while helping prevent new ones from forming. Plus, it helps fade the look of lingering acne spots.

~~$14~~ $7



MKMen Daily Face Wash

Claim victory over clogged skin with a daily facial wash that's tough on dirt but gentle on skin.

~~$20~~ $10



PHA + AHA Resurfacer

Incorporate the power of a dual-acid boost to achieve smooth skin.

~~$38~~ $19



Eye Blending Brush

Create beautiful eye shadow looks with this brush & make shade transitions smoother than ever.

~~$12~~ $6

Satin Lips Set



Leave dry, chapped lips behind. Create the perfect kissable lips & moisturize in two easy steps.

~~$26~~ $13



TimeWise Replenishing Serum C +E

Give your skin an antioxidant boost with this replenishing serum, designed to reveal brighter-and healthier-looking skin.

~~$60~~ $30

Spring Lips

Choose your perfect spring lip with one of our best selling shades.



~~$20~~ $10

Exfoliating Scrub



Reveal soft, smooth skin with this gentle facial scrub. Sensitive-skin-friendly and unclogs pores. For all skin types.

~~$20~~ $10

pink heather designs

Contact me to take advantage of the Special Deals.
Special Deals are not available on my website.

For more information on this month's Special Deals

Scan me



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Check in at your Unit site
www.unitnet.com/gevans for news, motivation, great ideas.
Sign the guest book so I know you were there.

DOUBLE CREDIT

Seminar Awards 2026
Double Credit Promotions

Sales Double Credit Promotion
March 1–15

March Queen's Court of Sharing
Double Credit Promotion
March 1–31, 2026