

The ultimate in Mary Kay success.

Only 10% of all Mary Kay Units have earned the honor of being a Pink Cadillac Unit!





To all the incredible, powerful, successful businesswomen in the

EVANS EAGLES UNIT!!



EVANS EAGLES

Power Up and Grow

Gloria Evans, Senior Sales Director

July 1, 2026-June 30, 2027
September 2026 Results

SEPTEMBER UNIT CHALLENGE ACHIEVERS

Place $300 w.s. 1st thru 15th
Place $300 w.s. 16th thru 31st










Kathy Bishop	Deb Thompson	Yuko Yasuma	Karen Hein	Miriam Hutter	Steph Delgadillo	Bobbie Adams	Joan Miller







Phyllis Cole	Sharon Carruesco	Reyna Sywulka	JoAnn Moore	Mary Neville








Wanda Taff	Natasha L.-Mouton	Kay Provonsha	Denise Pubsley



WELCOME NEW CONSULTANT

Consultant	From	Recruiter
Regina Banks-Moten	Compton, CA	Natasha Lewis-Mouton
Carrie Hertz	Huntington Beach, CA	Judy Ponzio

WELCOME BACK CONSULTANTS

Lita Abella	Joyce Carrico	Sharon Carruesco	Rhonda Coleson
Stephanie Delgadillo	Yonnia Martin	Sheila Mathis	Mary Neville
Gavriela Rodriguez	Dawn Trogdon	Erica Ver Planck	



SENIOR SALES DIRECTOR
Gloria Evans
1st Line: Anne Louise Goodman
1st Line: Lisa Monforte

2nd Line: Nancy DeFina
2nd Line: Dana Cornalino



Spotlight on Team Builders!

Team Leaders
Judy A. Ponzio

A1 Lita Abella
A1 Stephanie Delgadillo
A1 Carrie E. Hertz
A2 Lisa M. Grier
A3 Sara M. Torres
I2 Christine M. Buege
I3 Laura S. Lemke
T1 Lisa A. Ariaz
T4 Pamela A. Johnson

Star Team Builders
Brenda E. Moore

A1 Paige M. Fuller
A2 Karen Brown
A2 Vickie L. Spurling
T1 Darlene Watkins
T2 Delores James

Ellen A. Nielsen

A2 Janice E. Berlin
A2 Katherine M. Bowker
A2 Jolie A. Nielsen
I2 Judith A. Mangrum

Holly A. Noble

A1 Jennifer A. Kimble
A1 Evelyn O. Mumolo
A3 Janet L. Rios
T6 Sherilyn Trimbach

Genie Pieroni

A2 Danielle Beutler
A2 Maggie Contreras
A3 Marie T. Delgadillo
A3 Marilyn J. Stein

Star Team Builders
Vickie L. Spurling

A1 Kathy R. Bishop
A1 Cathy L. Carter
A1 Yonnia Martin
A1 Denise G. Pugsley
I3 Leslie D. Erdman
I3 Fern E. Scott
T1 Susan A. Burgess

Senior Consultants
Bobbie Adams

A1 JoAnn Moore
A3 Colleen Nelson
T1 Doris A. Bartelli
T5 Patricia Beecham

Linda W. Bennett

A2 Nancy Neal
I1 Jeanine M. Redman

Debbie Crawford

A1 Sharon E. Carruesco
A3 Mary L. Baker
I1 Marilyn G. Toler
I2 Traci L. Mendosa
T1 Kimberly L. Williams

Linda C. Hunt

A1 Mary Waters

Senior Consultants
Jennifer A. Kimble

A3 Launa A. Houpt
I2 Michelle Bourret
I3 Christine M. Stickel

Natasha Lewis-Mouton

A3 Griselda Hernandez
I3 Iris J. HillBaker
N1 Regina L. Banks-Moten

Teri Nardo

A2 Holly A. Noble
A3 Marie R. Klish
T3 Angela K. Clitherow

Wanda J. Orr

A1 Kay Provonsha
A2 Dianna L. Blackburn
I1 Wendy Lewis
I3 Sonia D. Moss

Jeanine M. Redman

A2 Marilyn M. Grissom
A2 Wanda J. Orr

Wanda C. Taff

A2 Stephanie Stewart
T2 Kristi L. Gammon
T2 Sammie G. Smith

Debbie Thompson

A1 Joyce L. Carrico
I1 Kelli Wybrant
I2 Rebecca I. Scherbak
I3 June P. Shields
T1 Debbie S. Collinsworth
T1 Irma L. Hanna



RED JACKETS:
RADIATE IN RED

INDEPENDENT SENIOR BEAUTY CONSULTANT
(1 OR 2 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4% personal team commission.

STAR TEAM BUILDER
(3 OR 4 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 6% or 8% personal team commission.
- Eligibility to purchase and wear a red jacket – 50% off first-time purchase.

TEAM LEADER
(5–7 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

ELITE TEAM LEADER
(5 OR MORE ACTIVE† PERSONAL TEAM MEMBERS, 1 OR MORE OF THEM IS AN ACTIVE† PERSONAL RED) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.
- 5% second-tier team commission.

OR

(8 OR MORE ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

INDEPENDENT SALES DIRECTOR CAN EARN:
- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 9% or 13% personal team commission.
- Unit commission of 9%, 13% or 23%.



EVANS EAGLES

POWER YOUR SALES

Gloria Evans, Senior Sales Director

July 1, 2026-June 30, 2027
September 2026 Results

Hello Amazing Consultants,
October is here, and with it comes one of the most exciting and opportunity-filled months of the year! As we move into the final month of our Points to Paradise contest, now is the time to finish strong, maximize your sales, grow your team, and position your business for a successful holiday season.

Final Month of Points to Paradise

This is it! October is the last chance to earn those final points toward your Paradise goals. Every order, every party, every customer and every new team member can help move you closer to your destination. Take a moment to review your progress and create a plan to make the most of every opportunity this month. Consistent daily action can make a huge difference in the final stretch.

Halloween Sales Opportunities

Halloween brings fun, excitement, and plenty of reasons for customers to shop. Share creative social media posts, host themed online events, and follow up with customers who may be looking for gift ideas. Remember: people are already in a buying mindset during October, making it the perfect time to connect and offer solutions that fit their needs.

Holiday Planning Starts Now

The holiday season is right around the corner, and the consultants who plan now will enjoy the greatest success. Start reaching out to customers about holiday shopping, hostess opportunities, and gift-giving ideas. Help them get ahead of their lists before the holiday rush begins.
Consider:

- Booking holiday-themed parties and events now.
- Creating gift guides for social media and customer groups.
- Following up with past customers.
- Encouraging early holiday orders.

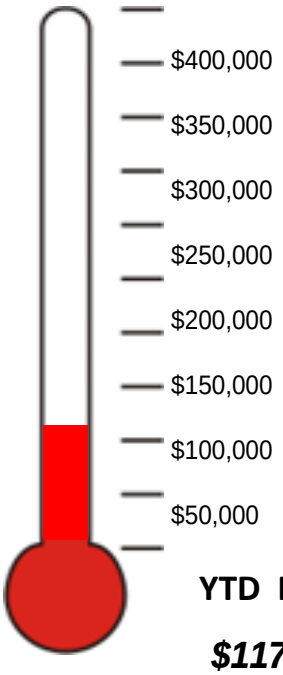
The groundwork you lay in October can lead to your biggest sales months of the year.

Finishing Strong Together

As your Director, I am incredibly proud of everything you accomplish each month. October is packed with possibilities, and I know you have what it takes to make it your best month yet. Let's finish Points to Paradise strong, take advantage of Halloween sales, prepare for a successful holiday season, and continue growing through selling and recruiting.

Cheering you on,
Gloria

SEMINAR 2027



YTD Retail

$117,958



Your Holiday Power Statement:

"I confidently share Mary Kay products with passion and purpose. I attract wonderful customers, create meaningful relationships, and achieve my holiday sales goals with ease. Every day brings new opportunities, increased sales, and greater success."

Repeating these affirmations each morning and before customer appointments can help reinforce confidence, focus, and a positive mindset throughout your holiday selling season.



Thanks to the following consultants for working their business and placing an order in SEPTEMBER

Name	09/2026
Yuko Yasuma	$1,991.00
Kay Provonsha	$1,296.00
JoAnn Moore	$835.00
Bobbie Adams	$726.00
Natasha Lewis-Mouton	$721.00
Debbie Thompson	$643.00
Kathy Bishop	$626.00
Karen Hein	$476.00
Miriam Magalee-Hutter	$470.00
Reyna Sywulka	$459.00
Mary Neville	$383.00
Joan Miller	$373.00
Wanda Taff	$360.00
Sharon Carruesco	$353.00
Denise Pugsley	$331.00
Phyllis Cole	$300.50
Stephanie Delgadillo	$300.00
Mary Waters	$293.50
Linda Hodge	$290.00
Ruby McDowell	$286.00
Dawn Trogdon	$280.00
Deborah Johnson	$268.00
Carrie Hertz	$261.00
Pamela Volkoff	$256.00
Joyce Carrico	$253.00
Elaine Snyder	$240.00
Rhonda Coleson	$239.00
Janet Underwood Bullock	$239.00
Lita Abella	$237.00
Yolanda Hall	$236.60
Genie Pieroni	$235.00
Cheryl Palpant	$233.00
Gavriela Rodriguez	$233.00
Debbie Crawford	$232.00
Judy Ponzio	$232.00
Cathy Carter	$230.00

SEPTEMBER QUEENS

Queen of Wholesale
Yuko Yasuma



Queen of Recruiting
Natasha Lewis-Mouton
Judy Ponzio





Name	09/2026
Jennifer Kimble	$230.00
Yonnia Martin	$230.00
Sheila Mathis	$230.00
Erica Ver Planck	$225.00
Regina Banks-Moten	$224.00
Holly Noble	$177.00
Nancy Neal	$160.00
Vickie Spurling	$157.00
Sandy Mayer	$151.20
Eva Doran	$150.00

Name	09/2026
Julia Jimmons	$105.00
Mary Baker	$62.00
Linda Hunt	$58.00
Brenda Moore	$53.00
Jena Boyd Colvin	$50.00
Dianna Blackburn	$45.00
Stephanie Stewart	$37.00
Katherine Bowker	$34.00
Wanda Orr	$20.00
Karen Brown	$14.00

RECRUITER COMMISSIONS

Name	%	Team Commission	Team Building Bonus	Red Jacket Team-Building Bonus
Judy Ponzio	9%	$71.82		
Brenda Moore	8%	$243.52		
Holly Noble	6%	$65.16		
Vickie Spurling	6%	$85.02		
Bobbie Adams	4%	$33.40		
Linda Bennett	4%	$6.40		
Debbie Crawford	4%	$16.60		
Gloria Evans	4%	$24.00		
Linda Hunt	4%	$11.74		
Natasha L.-Mouton	4%	$12.43		
Teri Nardo	4%	$7.08		
Ellen Nielsen	4%	$1.36		
Wanda Orr	4%	$53.64		
Wanda Taff	4%	$1.48		
Debbie Thompson	4%	$10.12		



Congratulations!

Quarter I
June 16, 2026 - Sept. 15, 2026

Yuko Yasuma
Pearl



Natasha Lewis-Mouton
Ruby



Kathy Bishop
Sapphire



Debbie Thompson
Sapphire



JoAnn Moore
Sapphire



Consistency is the crown of every Star Consultant—and this new Star year is your runway.
Fresh goals, fresh energy, fresh opportunities to rise higher than ever.
Show up, shine bright, and let your Star power speak for itself.









Name	Birthday
Jena Boyd Colvin	4
Gwendolyn Douglas	6
Kimberly Sutherlin	6
Griselda Hernandez	10
Michelle Bourret	15
Kim Huston	15
Kimberly Williams	15
Elizama Sigala	23
Linda Bennett	24
Wendy Lewis	28
Diane Torres	28

October

Name	Years
Daphne Campbell	46
Daniele Languillat	45
Jena Boyd Colvin	41
Patricia Butler	35
Debbie Thompson	33
Marie Delgadillo	23
Susan Lowe	17
Laura Montes	15
Janet Rios	10
Wendy Lewis	8
Michelle Bourret	6
Patricia Brock	4
Alison Sommer	4
Iris HillBaker	2
GRACIELA VASQUEZ	2
Gavriela Rodriguez	1





Fall into Fabulous



Thoughtful Gifts. Beautiful You







Fall/Holiday Collection



BEAUTIFUL GIFTS. CONFIDENT CHOICES.
Find the Perfect Gift at Every Price Point
$10 | $25 | $50 | $75 | $100

Your Mary Kay Independent Beauty Consultant

Celebrate the season with gifts that inspire confidence, self-care and smiles.
Give Beauty. Give Mary Kay

Skin Care, Fragrance, Head to Toe Pampering Holiday Looks

HOLIDAY PILOT PROGRAM

Invest in Yourself ♡

THIS HOLIDAY SEASON

Same People Brighter Futures ♡

Whether you're looking for extra holiday income, a flexible side business, or a fun way to connect with others, now is the perfect time to get started.

CONFIDENCE
INCOME
FRIENDSHIPS
FREEDOM ♡

CHOOSE HOW YOU WANT TO START ♡

$35 E-START OPTION

Start your business for just $35!



- Personal branded website
- Digital business tools
- Online training resources
- Mentoring and support
- Start sharing and earning right away

A simple, affordable way to begin.

OR

COMPLETE STARTER KIT

Everything you need to launch with confidence!



- Products and samples
- Business tools and marketing materials
- Training resources
- Mentoring and support
- Step-by-step success guidance

Invest in yourself. Invest in your future.



Holiday Gift From Me!

Join with either a **$35 E-Start Agreement** or a **Starter Kit**, and when you place a **$600 wholesale order**, you'll receive:

- Exclusive Welcome Gift
- Personalized Success Planning Session
- Holiday Recognition & Support

As my way of celebrating your new business journey! ♡

WHY JOIN NOW?

- Earn extra holiday income
- Enjoy flexible hours around your schedule
- Meet new people and build lasting friendships
- Grow your confidence and leadership skills
- Create brighter possibilities for yourself and your family

Big Dreams • Bold Goals
Brighter Tomorrows ♡

PEOPLE
PURPOSE
POSSIBILITIES ♡

Let's Talk About Your Goals!

Name: _____

Phone: _____

Email: _____

Website/Social: _____

Ready to Learn More?
Call or text today for details. ♡

KIND PEOPLE | MEANINGFUL OPPORTUNITY | BRIGHTER TOMORROWS ♡

THE *Mary Kay* OPPORTUNITY...

1 FITS YOUR LIFE

- **Flexible opportunity** that works for you.
- **Make extra money** on the side while working your business as much or as little as you want.
- At the heart of every Mary Kay opportunity is **fun, freedom and flexibility.**
- You can **balance** the important things in your life and put them first while still running your own successful Mary Kay business.
- **You choose** how much time to put in and how involved you want to be.
- You can enjoy **30% profit** potential from day one and upgrade to **50% profit** potential anytime!



2 HELPS YOU BE WHO YOU WANT TO BE

- Mary Kay Independent Beauty Consultants care about one another, their customers and **helping other women.**
- Nothing beats the **encouragement and empowerment you receive** from other women like you.
- Mary Kay offers opportunities for **education and personal development** that can help you build your leadership and selling skills.



3 HAS PRODUCTS YOU CAN BELIEVE IN

- Mary Kay products are made with **high-quality ingredients.**
- All products are **extensively researched** with hundreds of thousands of product tests conducted each year.
- Mary Kay products deliver real results that are right for you and your customers.



4 IS FULL OF LOVE

- **Started by a woman for women.**
- For more than 60 years, Mary Kay has been empowering women to be self-starters and to be who they truly want to be.
- Core value of **faith first, family second and career third.**
- Since 1963, Mary Kay Inc. and the Mary Kay Ash Foundation have donated more than **$200 million** to provide research and support services for cancers affecting women, help end domestic violence, beautify and safeguard our planet and communities, and encourage girls to follow their dreams.



BOO BUCKETS

$33 Profit on EVERY bucket you sell!

Self Care is Always a Treat!

1 GATHER YOUR ITEMS

Berry & Vanilla Shower Gel and Lotion + Charcoal Mask in Box



2 WRAP THE CHARCOAL MASK BOX WITH GAUZE



3 ADD GOOGLY EYES



4 PLACE ITEMS IN A BUCKET



5 WRAP & ADD a BOW



Add your cost for gift wrap into the cost of the giftset



Tips:

- Use a fun Halloween bucket (or themed box).
- Wrap the charcoal mask box with gauze and add googly eyes for a cute mummy!
- Include Mary Kay products like the Berry & Vanilla Shower Gel and Body Lotion or mix and match.
- Wrap in clear cellophane and add a festive bow and tag.
- Customize with different colors or themes!

A TREAT THEY'LL LOVE!

October's SPECIAL DEALS

50% off

1 Item of Your Choice for Every $50 Purchase

($200 purchase = 4 half priced specials)
While Supplies Last

Lifting Bio-Cellulose Mask



See a visible lift in just 2 weeks with this luxurious mask. (Package of 4 masks).

~~$70~~ $35

Charcoal Mask



Triple-action charcoal mask acts like a magnet to deep-clean pores.

~~$26~~ $13

Hydrating Cream Mask



Quench skin on demand with a no-rinse hydration hero featuring shea butter and hyaluronic acid.

~~$24~~ $12

MKMen Invigorating Face Scrub



Invigorate his confidence with a face scrub designed to meet his skin's unique needs, from shave prep to deep cleansing.

~~$20~~ $10

Brow Kit



Shape, define and blend with this all-in-one brow set. Comes in Blonde, Brunette and Dark Brunette

~~$28~~ $14

Ferulic + Niacinamide Brightener



Diminish dark spots, and say hello to brighter skin with this dermocosmetic booster.

~~$40~~ $20

Pumpkin Latte Eyes



A warm, cozy blend of Celestial Nude, Candlelight, Hazelnut & Espresso for the perfect fall-inspired eyes!



~~$50~~ $25

Indulge Soothing Eye Gel



Contains botanical extracts reported to tone, firm & reduce the appearance of puffiness around the eye area.

~~$20~~ $10

Mocha Moment Lip Set



The ultimate rich, creamy nude! Downtown Brown lipstick + Truffle Nude lip liner + Beach Bronze lip gloss create an effortlessly gorgeous mocha lip you'll want to wear on repeat. ✨

~~$56~~ $28

Highlighter



Perfect for creating a radiant, healthy glow.

~~$16~~ $8

Contour



Matte shades that blend seamlessly.

~~$16~~ $8

Mask Applicator



Maximize your masking with mess free application and less waste.

~~$14~~ $7

pink tractor designs

Contact me to take advantage of the Special Deals.
Special Deals are not available on my website.

For more information on this month's Special Deals

Scan me





Gloria Evans,
Senior Sales Director
7314 Greenhaven Ave., #76
Rancho Cucamonga, CA 91730
909-549-6451 cell
gloria.evans11@gmail.com

Check in at your Unit site
www.unitnet.com/gevans for news,
motivation, great ideas.
Sign the guest book so I know you were there.





